# 三陽工業 <br> <br> SANYANG MOTOR 

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# Sanyang Motor Co．，Ltd． 

Investor Conference， 2019

August 28， 2019

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## Agenda

| Time | Agenda | Speaker |
| :---: | :--- | :---: |
| $10: 00 \sim 10: 15$ | Opening | Director Ren-Hao Tian |
| 10:15~10:45 | Result of Operations and <br> Business, and Financial <br> Performance for the First Half <br> Year of 2019 | Director Ren-Hao Tian |
| $10: 45 \sim 11: 00$ | Q\&A | Director Ren-Hao Tian |

# Result of Operations and Business 

## Consolidated Revenue H1 2019 SANYANG MOTOR



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# Unit Sales of Motorcycle Global Market, H1 2019 



## Unit Sales of Motorcycle Taiwan Market, H1 2019



## Unit Sales of Automobile Taiwan Market, H1 2019



Financial Performance

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## Consolidated Statements of Comprehensive Income

（Amount：NT\＄Thousand）

|  | 2019Q2 |  | 2018Q2 |  | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount（A） | \％ | Amount（B） | \％ | Amount（A）－（B） | \％ |
| Net Sales | 16，630，971 | 100 | 16，189，526 | 100 | 441，445 | － |
| Cost of goods sold | 13，692，684 | 82 | 13，203，805 | 82 | 488，879 | － |
| Gross profit | 2，938，287 | 18 | 2，985，721 | 18 | $(47,434)$ | － |
| Operating expense | 2，541，618 | 16 | 2，610，440 | 16 | $(68,822)$ | － |
| Operating profit | 396，669 | 2 | 375，281 | 2 | 21，388 | － |
| Net non－operating income（expense） | 1，937，508 | 12 | 251，080 | 2 | 1，686，428 | 10 |
| Profit before income tax | 2，334，177 | 14 | 626，361 | 4 | 1，707，816 | 10 |
| Income tax expense | 143，114 | 1 | 149，198 | 1 | $(6,084)$ | － |
| Net profit | 2，191，063 | 13 | 477，163 | 3 | 1，713，900 | 10 |

Earnings share（ NT\＄）
Basic earnings per share
2.70

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## Consolidated Balance Sheets

(Amount: NT\$ Thousand)

| 2019.6.30 |  |
| :---: | :---: |
| Amount(A) $\%$ |  |


| 2018.12,31 |  |
| :---: | :---: |
| Amount(B) $\%$ |  |

Difference
Amount(A)-(B) \%

| Current assets | 21,230,703 | 50 | 18,112,487 | 48 | 3,118,216 | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonurrent assets | 20,991,301 | 50 | 19,284,441 | 52 | 1,706,860 | (2) |
| Toatal assets | \$42,222,004 | 100 | \$37,396,928 | 100 | 4,825,076 | - |


| Current liabilities | 17,433,176 | 42 | 13,825,874 | 37 | 3,607,302 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncurrent liabilities | 9,102,877 | 22 | 9,469,897 | 25 | $(367,020)$ | (3) |
| Total liabilities | \$26,536,053 | 64 | \$23,295,771 | 62 | 3,240,282 | 2 |


| Total equity | \$15,685,951 | 36 | \$14,101,157 | 38 | 1,584,794 | (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total liabilities and equity | \$42,222,004 | 100 | \$37,396,928 | 100 | 4,825,076 | - |

Q \& A

